



Frontier Energy Expands Energy Efficiency Portfolio with Acquisition of Energy Insight

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[Frontier Energy, Inc.](#) has acquired [Energy Insight, Inc.](#), a Minnesota-based professional services firm that provides energy efficiency program management and engineering services.



With a mission to deliver energy savings that make business sense, Energy Insight combines professional skills and tools to serve as their customers' partners and advocates, helping them identify tangible action steps and practical upgrades that save energy.

Based in Chanhassen, Energy Insight primarily serves large Minnesota electric and gas utilities. The team designs, administers, and implements utility energy conservation programs that empower a utility's customers to reduce energy usage and lower demand. They also work directly with commercial/industrial, agricultural, and institutional customers that want to make energy-efficiency improvements, access conservation rebates and incentives, or simply understand and better manage the way they use energy.

Notes Larry Brand, President of Frontier Energy, "Frontier Energy is a professional services firm that accelerates the use of new and more efficient end-use equipment to lower energy consumption, reduce energy costs, and control greenhouse gas emissions for businesses and families. Energy Insight works hands-on to implement energy savings solutions that help their customers reap the financial rewards of energy efficiency and showcase their environmental stewardship. With market insight and skillsets that parallel ours, as well as a solid track record of meeting/exceeding EE program performance targets, this addition expands the reach of Frontier Energy geographically and into several new energy-efficiency market segments. I look forward to the greater impact we can have for our clients."

Matt Haley established Energy Insight in 2013, leveraging nearly 30 years of consulting experience in the field. He says, "We have helped businesses thrive through energy efficiency and have seen the bottom-line advantages first hand. Coming together with Frontier Energy, we can both better serve our customers with additional resources and complementary intelligence and offerings."

"We're very excited to have Energy Insight join the GTI family of companies. Their engineering expertise, proven field capabilities, and close relationship with utilities and end users make them a perfect addition to our enterprise," notes Ron Snedic, Senior Vice President of Corporate Development and President of GTI International.

Backed by the qualifications and strong reputation of its predecessor companies as well as the technical expertise and partner network of ultimate parent company GTI, Frontier Energy leverages decades of energy efficiency experience to deliver services, programs, and tools that encourage the intelligent use of energy to preserve resources for current and future generations. The addition of Energy Insight strengthens the enterprise portfolio and capabilities, and expands its Midwest presence by adding to the existing locations in Illinois, California, Texas, and New York.

About Energy Insight, Inc.

Energy Insight, Inc., delivers energy savings that make business sense, helping customers sort through options and identifying energy-saving measures that advance their fiscal positions. Energy Insight's energy consulting services, tools, and professional alliances combine to deliver solutions that help clients achieve their energy conservation goals and increase profit margins. Services include design and administration of utility energy conservation programs; commercial/industrial/institutional energy analysis; project design reviews; measurement and verification; rebate and incentive assistance; project commissioning support; predominant use/sales tax exemption studies; steam trap studies; thermal imaging/building envelope analysis; supply side/price risk management; renewable energy consulting; and more. energyinsightinc.com

About Frontier Energy, Inc.

Frontier Energy, Inc. is a professional services firm delivering energy efficiency, market transformation, and transportation solutions through program development and implementation, technical consulting, and technology development. The company brings together complementary skillsets and knowledge to offer a comprehensive slate of expertise across diverse markets to drive growth and positive environmental impact.

Frontier Energy, Inc. is a subsidiary of GTI International, Inc. (GTII). GTII is a holding company and wholly owned subsidiary of GTI, a leading non-profit research, development and training organization serving the energy industry for more than 75 years. Through GTII, GTI is investing in an efficient, clean energy future to meet ever-escalating energy, operational, and environmental challenges. frontierenergy.com