

Predominant Use/Sales Tax Exemption: Riverside Metalcraft and Engineering

Client: Riverside Metalcraft and Engineering
2016–ongoing

Frontier Energy saves energy and lowers expenditures for qualified customers by thoroughly evaluating how a company uses energy, and specifically looking for applications that are exempt from state or local sales tax.

The Frontier Energy team has assisted Riverside Metalcraft and Engineering, a Wisconsin manufacturer for more than 25 years, with predominant use studies at multiple plant locations. Riverside provides highly technical precision machining and aluminum vacuum furnace brazing to military, defense, aerospace, and medical device industries. The company's complex, energy-intensive manufacturing process made it a perfect candidate for this type of study (also called a sales tax exemption, end-use, or utility study).

Companies are eligible for sales tax exemptions on energy and water that is used directly for manufacturing and other specific purposes, and they may receive refunds for several years of paid taxes. We helped Riverside secure \$42,000 in refunds between two plants, plus significant ongoing tax savings. The \$6,000 cost to have the survey done at both plants was recovered in three months of reduced taxes.



FRONTIER ENERGY:

- Conducts a thorough analysis of the facility, cataloging equipment and usage
- Gathers documentation, such as utility invoices, from the customer
- Performs calculations to determine percentage of tax-exempt utility use
- Assists with submitting documentation to the state to request sales tax refunds
- Helps verify the customer's final tax exempt percentage with the state