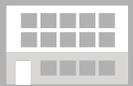




Electricity



Transportation



Buildings



Industrial



Agriculture



Sequestration

Predominant Use/Sales Tax Exemption: TRITEC

Client: TRITEC of Minnesota, Inc.

2015–ongoing

Many state and local governments allow sales tax exemptions on energy and water used for manufacturing processes and other specific purposes. A sales tax exemption study can help a business identify areas that qualify. Frontier Energy has conducted hundreds of these studies, helping clients reduce their sales tax burdens and recover overcharges dating back years.

The Frontier Energy team helped TRITEC of Minnesota, Inc. with such a study. TRITEC has been providing heavy steel fabrication services, specialty welding, and OEM replacement parts to mining companies, power plants, paper mills, and other large industrial customers since 1996.

Founder and president Mitchel Robertson takes great pride in the steel works company he built from the ground up and continually looks for ways to cut costs and stay competitive. He hired Frontier Energy to complete a sales tax exemption study (also called a predominant use study) to ensure TRITEC was not being overtaxed on electricity and natural gas used in its facilities. With Frontier Energy’s help, TRITEC received more than \$2,800 in refunds for overpaid sales taxes on gas and electricity.

In addition to the sales tax exemption study, we helped TRITEC access rebates for energy efficiency upgrades. TRITEC qualified for more than \$4,600 in utility rebates for replacing high-intensity discharge lighting with LEDs and installing variable frequency drives on air handlers. These changes will conserve nearly 133,000 kWh and save the company almost \$15,000 per year.



FRONTIER ENERGY:

- Visited the TRITEC plant and catalogued every piece of energy-drawing equipment in the main production and paint buildings—from heaters and exhaust fans to lighting and appliances
- Helped document and process the paperwork to update the sales tax exemption status
- Reviewed 3.5 years of monthly utility bills
- Calculated the amount of overpaid taxes



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